DEFENSE MANUFACTURING CONFERENCE

DMC

2023

ATTENDEE & EXHIBITOR

PROSPECTUS

Statistics gathered from DMC 2022

A DoD Conference/Event
The DMC is the nation’s annual forum for enhancing and leveraging the efforts of engineers, managers, technology leaders, scientists, and policy makers across the defense manufacturing industrial base. Leaders and manufacturing subject matter experts from government, industry, and academia exchange information and perspectives on defense manufacturing policies, strategic direction, best practices, funding opportunities, and the latest manufacturing innovations that will benefit our Warfighters.

Attendees and Exhibitors will have opportunities to interact and exchange ideas with specialists from government, industry, and academia, exchange views and ideas to strengthen our production capabilities, and meet with technical experts. You will experience state of the art technologies that can be applied to parts and material management at the training sessions and the exhibit hall.

The diverse range of attendees include industry and government leaders to working-level manufacturing-oriented engineers, scientists, and business practice/policy makers and include technology implementers, system designers, project managers, and representatives of the Warfighters.

DMC is jointly conducted by the Joint Defense Manufacturing Technology Panel (JDMTP) and coordinated through the event organizer, ARCTOS. The JDMTP, executed under the authorities outlined in title 10 of U.S. Code § 4842 serves to ensure coordination and collaboration across the Department of Defense Manufacturing Technology (DoD ManTech) Program. The service and agency ManTech programs primary purpose is to further the national security objectives outlined in title 10 of U.S. Code § 4841.

DMC provides you with current and relevant information for successful collaboration to secure the defense industrial base supply chain and support our Nation to any threats, current and in the future, by identifying challenges and solutions to our mission.
BENEFITS OF SECURING EXHIBIT SPACE AT DMC 2023

- Full Access to the Conference App with Attendee Lists, Agenda, Scavenger Hunt & More
- NEW! - Option to upgrade allotted exhibit hall staff badges to full attendee pass for a discounted rate **restrictions apply
- Dedicated Exhibitor Networking Sessions
- Complete Organization Listing on conference website & mobile App to include Company Overview, Logo, & Link to Website
- Organization Visibility in Final Program & Onsite Signage
- NEW! - Option to participate in Spotlight Sessions & Exhibitor Raffle

VISIT www.DMCmeeting.com TO CHOOSE YOUR BOOTH

10’x10’ BOOTH SPACE INCLUDES

- NEW! - Three (3) Exhibit Hall Staff Badges will be included with each 10’x10’
- All Food Functions within the Exhibit Hall (Monday Welcome Reception, Tuesday Networking Lunch, Tuesday Networking Reception, Wednesday Networking Hour)
- NEW! - Wednesday Sit Down Plated Lunch
- Exhibit Hall Security
- Standard 8-foot back drape and 3-foot side drape
- Identification Sign
SPONSORSHIPS 2023

SPONSORSHIPS INCLUDE LOGO VISIBILITY IN THE FOLLOWING AREAS

• Conference website & Conference App
• Sponsor video loop - shown during general session & in the exhibit hall
• Onsite signage & materials
• Custom Designed floor cling at booth, if exhibiting

AVAILABLE SPONSORSHIPS

• Diamond Level
• Platinum Level
• Gold Level
• Conference Lanyards
• Attendee Notebooks
• Event Pen

• Attendee Bag
• Attendee Welcome Gift
• Water Bottles
• WIFI
• Powered Lounge in Exhibit Hall
• Program Advertisement

• App Banner Advertisement
• Continental Breakfast
• AM Coffee & Tea Break
• Afternoon Refreshment Breaks
• Networking Hour in the Exhibit Hall
• Networking Receptions

VISIT www.DMCmeeting.com TO SPONSOR AT DMC 2023
**OVERVIEW**

**Conference ATTENDEES:**
- 2022: 1020
- 2021: 797
- 2019: 929
- 2018: 922

**Participating ORGANIZATIONS:**
- 2022: 453
- 2021: 197
- 2019: 929
- 2018: 439

**Unique EXHIBITORS:**
- 2022: 120
- 2021: 453
- 2019: 120
- 2018: 146

**Technical Breakout SESSIONS:**
- 2022: 149
- 2021: 380
- 2019: 462
- 2018: 462
ATTENDEES

Who Attends

- 25% Industry - Small
- 22% Industry - Large
- 17% Industry - Not Specified
- 6% Academia
- 6% DLA/OSD/DoD
- 5% Navy
- 4% Air Force
- 4% Other

What is their Profession

- 29% Engineer/Scientist/Analyst
- 20% Director
- 16% Executive
- 11% Other
- 10% Not Specified
Where do they work

Companies with the highest attendance in 2022

- MxD
- Huntington Ingalls Industries
- ARM Institutes
- DG Support Services
- Edison Welding Institute
- Missile Defense Agency
- OSD
- Penn State
- OUSD
- EnerSys
- NCDMM
- The Boeing Company
- NSWC
- ATI
- Global ETS
- Northrop Grumman
- Defense Logistics Agency
- Lockheed Martin
- USAF
- US Army

How far do they travel

DMC 2022 Conference Location - Tampa, Florida
Who Exhibits

- 45% Industry - Small
- 19% Industry - Large
- 18% Other
- 6% Industry - Non Profit
- 6% Military
- 3% Academia
- 3% OSD/DoD
2022 Exhibitors

3D SYSTEMS
A2 GLOBAL ELECTRONICS
AAA TEST LAB INC
ABACODE CYBERSECURITY & COMPLIANCE
ADDMAN
AEROBOTIX
AFFOA
AGING AIRCRAFT SOLUTIONS
AIM PHOTONICS
ALPHASTAR
AMERICA MAKES
AMERICOM AMERICAN CENTER FOR OPTICS MANUFACTURING INC
ANARK CORPORATION
ARC SPECIALTIES
ARCTOS
ARIS TECHNOLOGY
ARM
ARMY
ASTM ADDITIVE MANUFACTURING CENTER OF EXCELLENCE
BG WORKFORCE SOLUTIONS LLC
BIG METAL ADDITIVE
BIOFABUSA
BIOMADE
BOEING
BOSTON ENGINEERING CORP
BULLEN ULTRASONICS
CERION NANOMATERIALS
CERRO FABRICATED PRODUCTS
CESMII THE SMART MANUFACTURING INSTITUTE
CMTC CNM NSAM
CONDUCTIVE COMPOSITES
CONNEX MARKETPLACE
COOLCAD ELECTRONICS
CORE BUSINESS SOLUTIONS INC
DEFENSE LOGISTICS AGENCY
DEFENSE SYSTEMS INFORMATION ANALYSIS CENTER (DSIAC)
DMEA
DMG MORI
DPA TITLE III
DURABRITE
DYNOMAX INC
EMPIO
EMTC
ENERSYS
ENGINAT
EOC - IMAST - EMC
ERAI
EWI
FORGING INDUSTRY ASSOCIATION
GDA TEST SERVICES INC
GE AVIATION
GLOBAL ADVANCED METALS
GLOBAL CIRCUIT INNOVATIONS
GLOBAL ETS
HARTECH GROUP
HEXAGON
HYPersonics advanced manufacturing testing capability
IACMI
IFS
JANICKI INDUSTRIES
JIACO INSTRUMENTS
KRAETONICS
LANDING 360
LIFT
LINGUALINK
LOCKHEED MARTIN
MATRIX COMPOSITES
MCCORMICK STEVENSON
MDA
MSTC
MXD
NALAS ENGINEERING
NANO DIMENSION
NAVY MANTECH
NCMM
NCS TECHNOLOGIES INC
NEXTFLEX
NOKOMIS
NSWC CRANE
OCALC
OERLIKON
OPTOMEC
OSD
PARTS LIFE INC
PENTAGON 2000 SOFTWARE INC
PHOENIX
PMT GROUP
PROSPECT MOLD
QARBON AEROSPACE
RAZORLEAF CORPORATION
REBUILD MANUFACTURING
RGBSI AD ENGINEERING A CONNECTED FUTURE
SAFT
SCANcad INTERNATIONAL
SCIPERIO
SLM SOLUTIONS
SME
SOUTHWEST RESEARCH INSTITUTE
SPEE3D
SPIRIT AEROSYSTEMS
TEMPER INC
TITAN ROBOTICS
ULTRAMET
UNIVERSITY OF DAYTON RESEARCH INSTITUTE - ADVANCED MANUFACTURING
UNIVERSITY OF SOUTHERN MISSISSIPPI
US AIR FORCE
VEELO TECHNOLOGIES
VELO3D
VJ TECHNOLOGIES
WAUKESHA FOUNDRY
WEBER METALS INC
WFL MILLTURN TECHNOLOGIES
XACT METAL
XOMETRY
XTECH
Y12 PANTEX

2022 Exhibitors